



Alliance Bank hires ICI for Core Evaluation Advice

Mclean, VA, September 12, 2013 - Alliance Bank of Cape Girardeau, Missouri announced that it has selected ICI Consulting to evaluate vendors and to negotiate their core processing contract. ICI is a consulting firm that assists banks and credit unions nationwide with core processing back office assessments, gap analyses, vendor evaluations and conversions.

"Alliance Bank interviewed several consulting companies to advise on this significant decision. As Alliance Bank executes on its growth plans, the time is right to evaluate core solutions in the market that pair up with the bank's business strategy," said Cord Polen, Alliance Bank President and CEO. "We retained ICI Consulting to assist us throughout the evaluation and contract negotiation process to ensure the best functional fit and contract terms," said Cord Polen.

"We are pleased that Alliance Bank has selected ICI Consulting to assist them in choosing the best core processing and ancillary system needs," said Greg Schratwieser, ICI Founder and CEO. "ICI will employ its unique industry expertise and comprehensive processes to produce an objective analysis of viable vendors so that Alliance Bank can make an educated core processing product decision. ICI's analysis will incorporate key functional requirements that will support Alliance Bank's operational plans," said Greg Schratwieser.

"We currently have (28) core vendor evaluation engagements throughout the U.S. This level of core negotiation activity is indicative of how banks and credit unions continue to seek the best long term solutions and reduce costs," said Greg Schratwieser.

About ICI Consulting

Since 1994, ICI Consulting has assisted banks and credit unions assess, cost justify, evaluate and convert core processing, mobile banking, lockbox, lending, document imaging, CRM, check processing, branch and online banking solutions. ICI has performed over (500) engagements for bank and credit union clients in (47) U.S. States and on (4) Continents.

If you wish to schedule a FREE Exploratory Webcast or Meeting, please contact Greg Schratwieser at greg@ici-consulting.com or 800-729-8237. Please visit our website at www.ici-consulting.com.