

Delmarva requests Image Exchange & Remote Capture counsel from ICI

McLean, VA, September 15, 2005 - Delmarva Data Center of Easton, MD has engaged ICI Consulting to assist with an Image Exchange Marketing Strategy and to Evaluate Vendors.

"We provide outsourcing solutions to dozens of banks throughout the Mid-Atlantic area. Our goal is to offer the most cost effective Image Exchange and Remote Capture solutions to our existing clients and effectively market to prospective customers," said Ed Nolley, President of Delmarva Data Center. "The banking industry will soon see a significant cost increase to transport and process paper checks. We want to stay ahead of that curve for our customers."

"In 1998, we first worked with ICI to evaluate and implement a competitive Check Image Archive. ICI has always given us good advice on choosing the optimal technology partners, vendor pricing and contractual terms," added Ed Nolley.

"Delmarva Data Center recognizes that the industry is clearly becoming more active in the areas of Image Exchange and Remote Capture," said Greg Schratwieser, President and CEO of ICI. "Over the past 2 months, ICI has signed 9 new clients and requests for dozens of proposals. It appears that it is no longer a question of if but when will each financial institution implement Image Exchange. We look forward to working with Delmarva Data Center and enhancing their competitive position."

About ICI Consulting

Since 1994, ICI has assisted financial institutions assess, cost justify, evaluate and implement core processing, check imaging (archive, image exchange, remote capture, float), lockbox, lending, branch and internet solutions. Over the past 11 years, ICI has performed nearly 250 vendor evaluations.

If you wish to schedule a FREE Exploratory Webcast or Meeting, please contact Greg Schratwieser at greg@ici-consulting.com or 800-729-8237. Please visit our website at www.ici-consulting.com.