



Mocse Credit Union hires ICI for Core Contract Negotiations

McLean, VA, October 8, 2013: Mocse Credit Union located in Modesto, CA announced that it has retained ICI Consulting to help renegotiate its four main technology contracts: core processing, online banking, debit card ordering and debit card processing. ICI is a consulting firm that assists financial institutions nationwide by providing core processing back office assessments, vendor contract negotiations, workflow assessments and conversion project management services.

“We need assistance in four major areas related to our technology vendor contracts: reduce our overall technology expense, improve service and support, ensure that the vendor contracts are coterminous and protect the credit union against unreasonable price increases,” stated Randi Baldanzi of Mocse Credit Union. “To help us through the evaluation, we wanted a consulting partner that has excellent vendor negotiation skills, knows the major players and thoroughly understands the nuances of terms and conditions within each vendor contract. So, we naturally hired ICI,” said Randi Baldanzi.

“We are extremely delighted that Mocse Federal Credit Union has entrusted ICI to help them navigate through their vendor negotiations and major contracts,” said Greg Schratwieser, ICI Founder and CEO. “Our goal is to ensure that their agreements are aligned and that the credit union is protected, while receiving the best possible service and support across all operational areas,” said Greg Schratwieser.

“We currently have (28) active core vendor evaluation engagements throughout the U.S. Many financial institutions are now seeking qualified assistance to support their technology with business goals, while also improving efficiencies and reducing costs,” said Greg Schratwieser.

About Mocse Federal Credit Union

Mocse Federal Credit Union was granted its charter in February of 1959 to serve the financial needs of the employees of Modesto City Schools. During the past 50 years, Mocse has developed at an astonishing pace, expanding its financial services and its field of membership. On July 7, 2001, Mocse Federal Credit Union merged with Central Valley Credit Union, and on February 24, 2005, Mocse's charter was expanded to include Stanislaus, Tuolumne, Mariposa and Merced counties. Mocse currently has over 30,000 members and an asset size of over \$200 million. www.mocse.org

About ICI Consulting

Since 1994, ICI Consulting has assisted banks and credit unions assess, cost justify, evaluate and convert core processing, mobile banking, lockbox, lending, document imaging, CRM, check processing, branch and online banking solutions. ICI has performed over (500) engagements for bank and credit union clients in (47) U.S. States and on (4) Continents.

If you wish to schedule a FREE Exploratory Webcast or Meeting, please contact Greg Schratwieser at greg@ici-consulting.com or 800-729-8237. Please visit our website at www.ici-consulting.com.