



## United Bankers Bank welcomes ICI Consulting as Endorsed Partner for Core Processing Contract Negotiation

**Bloomington, MN** – United Bankers Bank (UBB), the nation's first bankers' bank, is pleased to announce the selection of ICI Consulting as an Endorsed Partner for Core Processing Contract Negotiation. Headquartered in St. Petersburg, FL, ICI is a financial institution consulting firm that provides core and ancillary systems evaluation services.

"UBB is excited to bring the experience and expertise of the ICI team to our client community banks throughout the US. This relationship will allow UBB's customers to obtain valuable cost savings and expanded service solutions through ICI's veteran core negotiation consultants. I am confident our customers will benefit from the value of this strong alliance," said Dwight Larsen, President and CEO of UBB.

ICI has negotiated contracts and evaluated solutions with every major US core processing vendor. ICI delivers the analysis required to assist financial institutions in making streamlined, solid vendor selections, while obtaining the software required at fair market prices with favorable contract terms.

"Since 1994, ICI has worked with financial institutions throughout the US and worldwide. With UBB's decision to name ICI its Endorsed Partner for Core Processing Contract Negotiations, we are honored to serve their community bank customers," stated Greg Schratwieser, ICI Founder and Managing Director. "Our mission is to provide valuable services to assist banks to determine the best solutions to support their business and save significant time and money in the process. The partnership with UBB will enable ICI to fulfill that mission, providing measurable results to their clients," said Schratwieser.

### About United Bankers Bank

Headquartered in Bloomington, MN UBB was established in 1975 and pioneered the bankers' bank model. For more than 47 years they have placed the needs and success of their community bank customers first and above all else. UBB provides a wide variety of correspondent banking services to over 1,000 financial institutions throughout the US. For more information, please visit [www.ubb.com](http://www.ubb.com) or follow us on [LinkedIn](#) or [Facebook](#).

### About ICI Consulting

Since 1994, ICI Consulting has helped banks to assess, cost justify, evaluate and convert core processing, digital banking, EFT, lending, document imaging, CRM and ATM solutions. ICI has performed more than 1,100 engagements for over 670 bank and credit union clients in all 50 states and in countries on four continents.

If you wish to schedule a [complimentary Core Pricing Analysis](#), please contact your ICI relationship manager, Thom Gresak, at [thom.gresak@ici-consulting.com](mailto:thom.gresak@ici-consulting.com) or 804-337-7802.