



**St. Petersburg, FL, October 2, 2023:** ICI Consulting, a nationwide leading bank and credit union core processing advisory firm, just announced Rachel King joined the team as Senior Vice President. Rachel King is a dynamic sales professional with more than 18 years in the banking and financial services software industries. During Rachel's impressive career with Finastra and NCR Terafina, she built strong relationships with bank and credit union executives, helping them apply fintech solutions to meet their business objectives, innovate, grow and successfully compete. Rachel's superior negotiation skills as well as talent for converting clients' requirements into business solutions set her apart from her peers.

"I am extremely excited to join ICI at a time of unprecedented growth and look forward to applying my experience to assist financial institutions with identifying the best core vendor solutions. My goal is to help our clients find partners who will provide quality long-term service, innovative solutions and overall success for their customers," states Rachel.

"This is a thrilling time for our company given the record progress in our business and we were delighted to hire a seasoned veteran like Rachel King to join ICI. Rachel's drive, client-focused reputation and deep financial industry knowledge make her an excellent addition to the team," says Greg Schratwieser, ICI Founder and Managing Director.

### **About Rachel King**

Prior to joining ICI, Rachel served as Director of Sales at NCR Terafina and spent more than 13 years at Finastra in a variety of leadership roles. Throughout her career, Rachel navigated complex market landscapes identifying opportunities and converted them into strong, lasting partnerships. Rachel may be reached via email, [rachel.king@ici-consulting.com](mailto:rachel.king@ici-consulting.com), or via phone 407-765-7846.

### **[About ICI Consulting](#)**

Since 1994, ICI Consulting has helped banks and credit unions to assess, cost justify, evaluate and convert core processing, digital banking, EFT, lending, document imaging, CRM and branch solutions. ICI has performed over 1,160 engagements for more than 710 bank and credit union clients in all 50 states and on four continents. If you wish to schedule a [Complimentary Core Pricing Analysis](#), please contact Greg Schratwieser via email, [greg@ici-consulting.com](mailto:greg@ici-consulting.com), or via phone 800-729-8237.