



## ICI Consulting Joins American Bankers Association's Premier Partner Network for Core Processing Contract Negotiation

**St. Petersburg, FL, September 9, 2025:** ICI Consulting, a leading Core Processing Contract Negotiator, is proud to announce its role in the American Bankers Association (ABA) Partner Network as a Premier Partner. This enhanced relationship reflects ICI's 3-decade history of helping banks identify the best vendor solutions, improve vendor service contracts and achieve measurable savings.

"For 31 years, ICI has assisted financial institutions with Core Processing Evaluations and critical Fintech decisions," said Greg Schratwieser, ICI's Founder and Managing Director. "With the pace of Core Modernization and AI adoption accelerating, banks need an independent advisor who understands both the opportunities emerging technologies provide, while reducing the associated cost pressures. Our Premier Partner designation with ABA will allow us to deliver that expertise to even more banks nationwide."

Russell Davis, EVP, Member Experience of ABA, added: "We are pleased to bring the Core Modernization and AI Negotiation experience and expertise of ICI Consulting to banks throughout the U.S. This relationship will allow our member banks to obtain valuable cost savings and expanded service solutions through ICI's veteran core and AI negotiation consultants. I am confident banks will appreciate this expanded opportunity to benefit from ICI's wide array of services."

ICI has evaluated Core, Digital and AI solutions and negotiated contracts with every major core and ancillary system vendor. The firm specializes in helping executives make strategic, future-ready vendor selections, balancing innovation with long-term cost control. By leveraging ICI's seasoned consultants and proven methodology, financial institutions gain not only stronger contracts but also a roadmap for modernization that aligns with growth, digital transformation and AI-driven efficiencies.

At the heart of ICI's approach is a commitment to lasting partnerships. "Our role is not only to save money for our clients," Schratwieser continued, "but also to ensure their vendor relationships, contract terms and technology investments remain aligned with their strategic goals for years to come. We are excited to work with ABA as a Premier Partner to extend this value to their member banks."

Register for ICI's upcoming webcasts to further explore the topics of Core Modernization and AI:

- [Core Top Providers: Inside the Big 5](#): September 10<sup>th</sup> & 11<sup>th</sup>
- [AI 101 for Banks & CUs](#): September 24<sup>th</sup> & 25<sup>th</sup>

### About ICI Consulting

Since 1994, ICI Consulting has helped banks and credit unions to assess, cost justify, evaluate and convert core processing, artificial intelligence, digital banking, EFT, lending, document imaging, CRM and branch solutions. ICI has performed over 1,300 engagements for nearly 850 bank and credit union clients in all 50 states and on four continents. If you wish to schedule a [Complimentary Core Pricing Analysis](#) or [Exploratory Discussion](#), please contact Greg Schratwieser via email, [greg@ici-consulting.com](mailto:greg@ici-consulting.com) or via phone 800-729-8237.